

The world's leading trade fair for lighting and building services technology
08 - 13 March 2020

Request

Company name:

Street:

Postal code, Town:

Country:

Contact person:

Phone:

Fax:

E-mail:

Website:

If there is no website existing, please send us your latest product catalogue.

Please reply to:

Messe Frankfurt Exhibition GmbH
Light + Building Team
Ludwig-Erhard-Anlage 1
60327 Frankfurt am Main
Deutschland

Tel: + 49 69 75 75-3007
Fax: + 49 69 75 75-6750
www.light-building.com
light-building@messefrankfurt.com

To provide more detailed information about your company, please complete the enclosed request and return it to the address above. Please note the valid GTC, that you can find on our website.

We would like to participate in:

- | | | |
|---|---|--|
| <input type="checkbox"/> Light + Building Frankfurt
www.light-building.com | <input type="checkbox"/> Interlight Moscow powered by Light + Building
www.interlight.messefrankfurt.ru | <input type="checkbox"/> BIEL Light + Building
www.biel.com.ar |
| <input type="checkbox"/> Guangzhou International Lighting Exhibition
www.light.messefrankfurt.com.cn | <input type="checkbox"/> Shanghai Smart Home Technology
www.building.messefrankfurt.com.cn | <input type="checkbox"/> LED Expo
www.theledexpo.com |
| <input type="checkbox"/> Guangzhou Electrical Building Technology
www.building.messefrankfurt.com.cn | <input type="checkbox"/> Thailand Lighting Fair
www.thailandlightingfair.com | <input type="checkbox"/> Light India
www.light-india.in |
| <input type="checkbox"/> Shanghai Intelligent Building Technology
www.building.messefrankfurt.com.cn | <input type="checkbox"/> Thailand Building Fair
www.thailandbuildingfair.com | <input type="checkbox"/> Light Middle East
www.lightme.net |
| <input type="checkbox"/> Shanghai International Lighting Fair
www.light.messefrankfurt.com.cn | <input type="checkbox"/> Electrical Building Technology India
www.electrical-building-technology-india.in.messefrankfurt.com | |

Details about your company:

Business sector of the company:

- | | | | | |
|--|--|--|--|---|
| <input type="checkbox"/> Industrial company/
manufacturer | <input type="checkbox"/> Wholesale/
Distributor | <input type="checkbox"/> Trade publisher | <input type="checkbox"/> Commercial representative | <input type="checkbox"/> Association/
specialist institution |
| <input type="checkbox"/> Service provider | <input type="checkbox"/> Sub-supplier | <input type="checkbox"/> Miscellaneous: <input type="text"/> | | |

Does your company belong to a group?

- Yes No

If so, what is the name of the group?

Where is the headoffice of the group registered?

Are there any branches and/ or subsidiaries in other countries? Yes No

If so, in which country and which city?

What is your annual turnover? (US Dollar or EURO)

What is the export share? % percentage

What are the priority countries?

Where is your principal production facility located?

What year was the company founded?

Number of employees:

Which distribution channels do you use at present?

- Specialist stores Chain stores Wholesaler Mail order business Do-it-yourself stores
 Furniture stores Interior decorators designers Electrical trade Supplier to local government Online shops
 Miscellaneous

Please name your most important competitors:

Please name your most important customers:

Details about your products:

We sell the following brands:

Please name the quality characteristics of your product:

Where is your product development work located?

Which market segment do you serve? Luxury goods Top segment Medium segment High-volume

Member of the trade association: Yes No

If yes, in which one?

Details of the trade fair participation:

We exhibit at the following fairs:

Primarily the following goods are exhibited:

1. 2.
3. 4.

Requested stand size (m²):

Do you use a stand construction system? Yes No If so, please send us some pictures of your stand.

**Our products belong to the following segments:
Please give a total of 100 percent**

10.00.0		Technical lighting and accessories
10.10.0		Street lights / outdoor light for public places
10.15.0		Technical internal lights for industry and business
10.20.0		Technical internal lights for Office / Administration
10.25.0		Safety and security lighting
10.30.0		Light control, light management, light measurement
12.00.0		Decorative lighting and accessories
12.10.0		Decorative lighting: Modern - Design
12.20.0		Decorative lighting: Classic
12.30.0		Total product range
12.35.1		Decorative contract lighting
12.45.0		Exterior lighting for house and garden
14.00.0		Electric lamps
15.00.0		LED lighting systems
15.10.1		LED Modules
16.00.0		Electrical and electronic components and accessories for lighting systems
20.00.0		Cable and leads / cable routing systems / distribution and joining material
22.00.0		Electrical installation equipment / systems
24.00.0		Fixed installation electrical equipment
25.00.0		Decentralized energy supply systems and components
28.00.0		Network technology
30.00.0		Information and communication equipment
36.00.0		Operating, storage and erection equipment
40.00.0		Power distribution equipment
42.00.0		Industrial controls
46.00.0		Safety systems / devices
50.00.0		House and building automation
52.00.0		Energy management and controlling
60.00.0		Single services, facility management and contracting
62.10.1		Software for the building industry
98.00.0		Institutions, authorities, organisations, publishers, associations, online services, internet

Place and date

Company stamp and signature

**Many Thanks!
Your Light + Building Team**